ALIVE!, INC.

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT

JUNE 30, 2014 AND 2013

Halt Buzas & Powell, LTD
CERTIFIED PUBLIC ACCOUNTANTS • MANAGEMENT CONSULTANTS

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
ALIVE!, Inc.
Alexandria, Virginia

We have audited the accompanying financial statements of ALIVE!, Inc. (the Organization), which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses (pages 17-18) are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Halt, Buzas & Powell, Ltd.

Alexandria, Virginia
February 18, 2015

ALIVE!, INC.

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2014 AND 2013

	2014	2013
ASSETS		
Cash	$ 301,529	$ 373,772
Investments	849,044	647,959
Accounts receivable	10,394	20,869
Contributions receivable	38,494	40,333
Inventory	18,837	12,352
Prepaid expenses	13,394	10,693
Property and equipment, net	432,083	428,644
Total assets	$ 1,663,775	$ 1,534,622
LIABILITIES AND NET ASSETS		
Accounts payable	$ 36,542	$ 12,829
Accrued expenses	31,429	34,255
Liability related to residents of ALIVE! House	11,877	7,296
Deferred revenue, program service fees	132	2,650
Total liabilities	79,980	57,030
Net assets:		
Unrestricted	1,556,072	1,447,651
Temporarily restricted	27,723	29,941
Total net assets	1,583,795	1,477,592
Total liabilities and net assets	$ 1,663,775	$ 1,534,622

See accompanying notes to financial statements.

ALIVE!, INC.

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2014

	Unrestricted	Temporarily Restricted	Total
Revenues:			
Contributions	$ 490,740	$ 21,373	$ 512,113
United Way	72,034	-	72,034
Government reimbursements	342,034	-	342,034
In-kind contributions	754,136	-	754,136
Foundation grants	231,926	-	231,926
Program service fees	84,582	-	84,582
Special events	78,913	-	78,913
Investment income	57,131	-	57,131
Net assets released from restrictions:			
Satisfaction of donor restrictions	23,591	(23,591)	-
Total revenues	2,135,087	(2,218)	2,132,869
Expenses:			
Program services:			
Family Emergency	1,121,915	-	1,121,915
Child Development Center	608,437	-	608,437
ALIVE! House	94,068	-	94,068
Total program services	1,824,420	-	1,824,420
Support services:			
Management and general	166,700	-	166,700
Fundraising	35,546	-	35,546
Total support services	202,246	-	202,246
Total expenses	2,026,666	-	2,026,666
Change in net assets	108,421	(2,218)	106,203
Net assets, beginning of year	1,447,651	29,941	1,477,592
Net assets, end of year	$ 1,556,072	$ 27,723	$ 1,583,795

See accompanying notes to financial statements.

ALIVE!, INC.

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2013

	Unrestricted	Temporarily Restricted	Total
Revenues:			
Contributions	$ 390,896	$ 21,591	$ 412,487
United Way	69,107	12,700	81,807
Government reimbursements	321,808	-	321,808
In-kind contributions	592,646	-	592,646
Foundation grants	238,244	-	238,244
Program service fees	62,635	-	62,635
Special events	56,265	-	56,265
Investment income	21,473	-	21,473
Net assets released from restrictions:			
Satisfaction of donor restrictions	10,125	(10,125)	-
Total revenues	1,763,199	24,166	1,787,365
Expenses:			
Program services:			
Family Emergency	946,657	-	946,657
Child Development Center	517,847	-	517,847
ALIVE! House	96,474	-	96,474
Total program services	1,560,978	-	1,560,978
Support services:			
Management and general	111,105	-	111,105
Fundraising	48,320	-	48,320
Total support services	159,425	-	159,425
Total expenses	1,720,403	-	1,720,403
Change in net assets	42,796	24,166	66,962
Net assets, beginning of year	1,404,855	5,775	1,410,630
Net assets, end of year	$ 1,447,651	$ 29,941	$ 1,477,592

See accompanying notes to financial statements.

ALIVE!, INC.

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

	2014	2013
Cash flows from operating activities:		
Change in net assets	$ 106,203	$ 66,962
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	24,629	21,494
Realized and unrealized gains on investments	(48,358)	(18,470)
Donated securities	(42,668)	(7,366)
Donated equipment	(17,400)	(9,379)
Decrease (increase) in assets:		
Accounts receivable	10,475	(7,622)
Contributions receivable	1,839	(11,578)
Inventory	(6,485)	(3,622)
Prepaid expenses	(2,701)	4,769
Increase (decrease) in liabilities:		
Accounts payable	23,713	(3,305)
Accrued expenses	(2,826)	1,004
Liability related to residents of ALIVE! House	4,581	(851)
Deferred revenue, program service fees	(2,518)	(63)
Total adjustments	(57,719)	(34,989)
Net cash provided by operating activities	48,484	31,973
Cash flows from investing activities:		
Purchases of property and equipment	(10,668)	(2,982)
Proceeds from sales of investments	124,188	166,648
Purchases of investments	(234,247)	(303,398)
Net cash used in investing activities	(120,727)	(139,732)
Net decrease in cash	(72,243)	(107,759)
Cash, beginning of year	373,772	481,531
Cash, end of year	$ 301,529	$ 373,772

See accompanying notes to financial statements.

1. Organization

ALIVE!, Inc. (ALexandrians InVolved Ecumenically, referred to as the Organization) is a nonprofit organization that was incorporated in 1969 under the laws of the Commonwealth of Virginia to help people faced with emergency situations or long-term needs become capable of assuming self-reliant roles in the community. The Organization serves thousands of Alexandrians annually with shelter; low-cost early childhood education and childcare; financial help for rent, utilities, medical care and other critical needs; emergency food; and deliveries of donated furniture and houseware.

2. Summary of significant accounting policies

Basis of presentation

The Organization's financial statements are presented in accordance with generally accepted accounting principles for nonprofit organizations. Under those principles, the Organization is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted Net Assets represent resources that are not subject to donor imposed stipulations and are available for operations at management's discretion.

Temporarily Restricted Net Assets represent resources restricted by donors as to purpose or by the passage of time.

Permanently Restricted Net Assets represent resources whose use by the Organization is limited by donor imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by action of the Organization. Income from the assets held is available for either general operations or specific purposes, in accordance with donor stipulations.

The Organization has no permanently restricted net assets at June 30, 2014 and 2013.

Basis of accounting

The Organization's financial statements are prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses when obligations are incurred.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses and their functional allocation during the reporting period. Actual results could differ from those estimates.

Fair value measurements

The Organization reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs used to measure fair value are categorized as follows:

- Level 1 - quoted prices in active markets for identical assets or liabilities.
- Level 2 - inputs, other than quoted prices, that are observable for the asset or liability either directly or indirectly, including inputs from markets that are not considered to be active.
- Level 3 - unobservable inputs which are typically based on the Organization's own assumptions, as there is little, if any, related market activity.

In determining the appropriate levels, the Organization performs a detailed analysis of the assets and liabilities that are subject to the standard. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. There were no level 3 inputs for any assets, held by the Organization at June 30, 2014 and 2013.

Income taxes

The Organization is exempt from federal and local income taxes under Section 501(c)(3) of the Internal Revenue Code on income derived from activities related to its exempt purpose. This code section enables the Organization to accept donations that qualify as charitable contributions to the donor. The Organization is subject to income taxes on taxable income from unrelated business activities. For the years ended June 30, 2014 and 2013, the Organization did not recognize income tax expense in the accompanying financial statements as there was no unrelated business taxable income.

The Organization is not aware of any activities that would jeopardize its tax-exempt status that would require recognition in the accompanying financial statements. Generally, tax returns are subject to examination by taxing authorities for up to three years from the date a completed return is filed. If there are material omissions of income, tax returns may be subject to examination for up to six years. It is the Organization's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in the accompanying financial statements. As of June 30, 2014 and 2013, the Organization had no accruals for interest and/or penalties.

Investments

Investments are reported at fair value and realized and unrealized gains and losses are reported in the statements of activities as increases or decreases in unrestricted net assets, unless the income or loss is restricted temporarily or permanently by donor restrictions or law. The Organization purchases investment instruments that are exposed to risks, such as fluctuations in market value and credit risk. It is reasonably possible that changes in risks in the near term could materially affect investment balances and amounts reported in the accompanying financial statements.

Donated securities held as investments are recorded at their fair value on the date of the donation.

Accounts receivable

Accounts receivable are due in less than one year and stated at their net realizable value. Reserves are established for receivables that are delinquent and considered uncollectible based on periodic reviews by management. At June 30, 2014 and 2013, management estimates that all receivables are fully collectible. Therefore, no allowance for doubtful accounts receivable has been recognized at June 30, 2014 and 2013.

Contributions receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. All contributions receivable are expected to be collected in less than one year and are reported at their net realizable value. Reserves are established for receivables that are delinquent and considered uncollectible based on periodic reviews by management. Management estimates that all receivables are fully collectible. Therefore, no allowance for doubtful contributions receivable has been recognized at June 30, 2014 and 2013.

Inventory

Inventory is comprised of donated food and is valued using an estimated market valuation rate per pound.

Property and equipment, net

Property and equipment acquisitions are recorded in the financial statements at cost, net of accumulated depreciation. Donated property and equipment is stated at fair value at the date of donation. Depreciation expense is computed using the straight-line method over the estimated useful lives of the assets as follows:

Building	40 years
Furniture and equipment	3 -15 years
Vehicles	5 years

The Organization's policy is to capitalize major additions and improvements over $500. Repairs and maintenance which do not significantly add to the value of assets are expensed as incurred. Donated property and equipment with estimated values of greater than $500 and estimated useful lives greater than one year are capitalized at their estimated fair value.

<u>Revenue recognition</u>

Grants and contributions

Contributions are recognized as revenue when received or promised and are recorded net of any current year allowance or discount activity. The Organization reports gifts of cash and other assets as temporarily restricted support if they are received or promised with donor stipulations that limit the use of the donated assets to the Organization's programs or to a future year. When a donor restriction expires, that is, when a purpose restriction is accomplished or time restriction has elapsed, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as unrestricted if the restriction expires in the same reporting period in which the contribution is recognized.

Government reimbursements

The Organization receives government reimbursements for subsidies to support low income families enrolled in its Child Development Center to provide food for those families and to subsidize rent payments related to the ALIVE! House. Government reimbursements are recorded as revenue as goods and services are provided.

Program service fees

Parent fees are recognized as revenue in the period in which services are provided. Fees received relating to future periods are recorded as deferred revenue in the accompanying statements of financial position.

In-kind contributions

Donated materials, services, use of facilities and property and equipment are recorded at fair value when an unconditional commitment is received and are recognized as in-kind contributions revenue and expense, or capitalized as noted below, in the accompanying financial statements. Contributions of services are recognized when services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The value of such services is recorded based on the estimated fair value of services provided and is classified as in-kind contributions revenue and expense charged to programs and supporting services based on the program or support services directly benefited. There was no such contribution of services for the years ended June 30, 2014 and 2013.

The Organization received in-kind contributions of materials and facilities valued at $736,736 and $583,267 for the years ended June 30, 2014 and 2013, respectively. Such amounts are classified as in-kind contribution revenue and allocated to the various programs and supporting services based on the program or support services directly benefited. Additionally, the Organization received in-kind contributions comprised of a vehicle and certain equipment valued at $17,400 and $9,379 for the years ended June 30, 2014 and 2013, respectively. Such in-kind contributions classified as in-kind contribution revenue and capitalized as property and equipment in the accompanying financial statements.

Special events

Special events revenue consists of various fundraisers held throughout the year. Revenue from such events is recognized when the event takes place. Funds received relating to future periods is recorded as deferred revenue in the accompanying financial statements.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.

Reclassification

For comparative purposes, certain 2013 amounts have been reclassified to conform to the 2014 presentation. None of these reclassifications affected the 2013 change in net assets.

3. Concentrations of credit risk

The Organization maintains bank deposits that, at times, may exceed the Federal Deposit Insurance Corporation (FDIC) limits. At June 30, 2014 and 2013, the Organization had bank deposits in excess of FDIC limits in the amount of $44,733 and $129,284, respectively.

4. Investments and fair value measurements

Investments are comprised of the following at June 30:

	2014 Cost	2014 Fair Value	2013 Cost	2013 Fair Value
Equity funds	$ 231,920	$ 291,176	$ 189,252	$ 194,537
Certificates of deposit	208,910	211,228	84,722	85,265
Money market funds	341,523	346,640	365,711	368,157
Total investments	$ 782,353	$ 849,044	$ 639,685	$ 647,959

Investment income is comprised of the following for the years ended June 30:

	2014	2013
Interest and dividends	$ 8,773	$ 3,158
Realized and unrealized gains on investments	48,358	18,470
Investment fees	-	(155)
Total investment income	$ 57,131	$ 21,473

The table below presents the Organization's fair value hierarchy for those assets measured at fair value on a recurring basis at June 30, 2014:

	Level 1	Level 2	Total
Equity funds	$ 291,176	$ -	$ 291,176
Certificates of deposit	-	211,228	211,228
Money market funds	346,640	-	346,640
Total investments	$ 637,816	$ 211,228	$ 849,044

The table below presents the Organization's fair value hierarchy for those assets measured at fair value on a recurring basis at June 30, 2013:

	Level 1	Level 2	Total
Equity funds	$ 194,537	$ -	$ 194,537
Certificates of deposit	-	85,265	85,265
Money market funds	368,157	-	368,157
Total investments	$ 562,694	$ 85,265	$ 647,959

5. Property and equipment, net

The following is a summary of property and equipment held at June 30:

	2014	2013
Building	$ 656,912	$ 656,912
Furniture and equipment	111,764	111,235
Vehicles	92,119	64,580
Land	28,039	28,039
Property and equipment	888,834	860,766
Accumulated depreciation	(456,751)	(432,122)
Total property and equipment, net	$ 432,083	$ 428,644

Depreciation expense for the years ended June 30, 2014 and 2013 was $24,629 and $21,494, respectively.

6. Liability related to the residents of ALIVE! House

A separate bank account is maintained for the benefit of the Organization's residents. An initial deposit of $2,500 has been provided by the Organization to establish and maintain the account. All other funds in the account belong to residents.

7. Retirement plan

The Organization provides a retirement plan for its employees through a Section 403(b) defined contribution plan. The plan covers all eligible employees upon completion of one year of service. The Organization contributes an amount equal to 2% of salaries for those employees with one to five years of service and 5% thereafter for each eligible employee. Retirement plan contributions for the years ended June 30, 2014 and 2013 were $13,452 and $13,894, respectively.

8. Temporarily restricted net assets

Temporarily restricted net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose. Purpose restrictions accomplished during the years ended June 30, 2014 and 2013 were as follows:

	2014	2013
Family Emergency	$ 21,591	$ 10,125
Program development	2,000	-
Total net assets released from restrictions	$ 23,591	$ 10,125

At June 30, 2014 and 2013, temporarily restricted net assets were available for the following purposes:

	2014	2013
Family Emergency	$ 27,723	$ 27,941
Program development	-	2,000
Total temporarily restricted net assets	$ 27,723	$ 29,941

9. Subsequent events

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 18, 2015, which is the date the financial statements were available to be issued. There were no subsequent events that require recognition of, or disclosure in, these financial statements.

SUPPLEMENTAL INFORMATION

ALIVE!, INC.

SCHEDULE OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2014

	Family Emergency	Child Development Center	ALIVE! House	Total program services	Management and general	Fundraising	Total support services	Total expenses
Compensation	$ 28,953	$ 382,874	$ 54,706	$ 466,533	$ 89,487	$ 19,082	$ 108,569	$ 575,102
Depreciation	1,232	16,501	2,463	20,196	3,654	779	4,433	24,629
Employee benefits	1,899	25,108	3,588	30,595	5,868	1,251	7,119	37,714
Food and kitchen supplies	91,534	38,604	-	130,138	-	-	-	130,138
In-kind food and furniture	712,112	-	-	712,112	-	-	-	712,112
In-kind rent and services	6,156	12,312	-	18,468	5,074	1,082	6,156	24,624
Insurance	2,945	6,972	7,493	17,410	48	10	58	17,468
Maintenance	-	10,522	1,689	12,211	548	117	665	12,876
Medical assistance	11,342	-	-	11,342	-	-	-	11,342
Miscellaneous	4,472	30,575	2,323	37,370	1,003	214	1,217	38,587
Occupancy	6,924	12,732	-	19,656	4,787	1,021	5,808	25,464
Operating supplies	-	20,209	-	20,209	-	-	-	20,209
Office expense	-	7,788	747	8,535	1,810	386	2,196	10,731
Payroll taxes	2,452	32,426	4,633	39,511	7,579	1,616	9,195	48,706
Postage and shipping	-	20	5	25	2,740	584	3,324	3,349
Professional fees	174	4,026	1,027	5,227	30,497	6,503	37,000	42,227
Public relations	250	-	-	250	9,540	2,034	11,574	11,824
Security	580	-	6	586	931	198	1,129	1,715
Specific assistance	249,801	-	418	250,219	-	-	-	250,219
Staff development	-	5,579	80	5,659	101	22	123	5,782
Telephone	549	1,317	-	1,866	1,924	410	2,334	4,200
Utilities	540	872	14,890	16,302	1,109	237	1,346	17,648
Total expenses	$ 1,121,915	$ 608,437	$ 94,068	$ 1,824,420	$ 166,700	$ 35,546	$ 202,246	$ 2,026,666

ALIVE!, INC.

SCHEDULE OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2013

	Family Emergency	Child Development Center	ALIVE! House	Total program services	Management and general	Fundraising	Total support services	Total expenses
Compensation	$ 28,485	$ 351,922	$ 61,407	$ 441,814	$ 59,526	$ 12,802	$ 72,328	$ 514,142
Depreciation	1,191	14,712	2,567	18,470	2,489	535	3,024	21,494
Employee benefits	1,775	21,925	3,826	27,526	3,708	798	4,506	32,032
Food and kitchen supplies	85,926	26,364	-	112,290	-	-	-	112,290
In-kind food and furniture	557,643	-	-	557,643	-	-	-	557,643
In-kind rent and services	6,406	12,812	-	19,218	5,272	1,134	6,406	25,624
Insurance	3,851	9,554	7,181	20,586	957	206	1,163	21,749
Maintenance	143	5,932	1,903	7,978	1,144	246	1,390	9,368
Medical assistance	12,989	-	-	12,989	-	-	-	12,989
Miscellaneous	405	8,581	809	9,795	2,336	1,388	3,724	13,519
Occupancy	10,386	12,732	-	23,118	1,930	415	2,345	25,463
Operating supplies	-	13,226	-	13,226	-	-	-	13,226
Office expense	352	4,495	456	5,303	993	401	1,394	6,697
Payroll taxes	2,216	27,382	4,778	34,376	4,632	996	5,628	40,004
Postage and shipping	-	19	27	46	1,095	507	1,602	1,648
Professional fees	-	2,011	-	2,011	10,257	19,887	30,144	32,155
Printing	-	-	-	-	2,497	507	3,004	3,004
Public relations	300	-	1,336	1,636	10,505	2,259	12,764	14,400
Security	103	1,273	222	1,598	215	46	261	1,859
Specific assistance	233,120	-	290	233,410	-	-	-	233,410
Staff development	-	2,567	-	2,567	215	46	261	2,828
Telephone	1,325	2,173	264	3,762	3,225	694	3,919	7,681
Transportation	-	104	-	104	34	7	41	145
Utilities	41	63	11,408	11,512	75	16	91	11,603
Conferences and meetings	-	-	-	-	-	298	298	298
Web hosting fee	-	-	-	-	-	5,132	5,132	5,132
Total expenses	$ 946,657	$ 517,847	$ 96,474	$ 1,560,978	$ 111,105	$ 48,320	$ 159,425	$ 1,720,403