HALT, BUZAS & POWELL, LTD. 1199 N. FAIRFAX ST. 10TH FLOOR ALEXANDRIA, VA 22314

Caution: Forms printed from within Adobe Acrobat products may not meet IRS or state taxing agency specifications. When using Acrobat 5.x products, uncheck the "Shrink oversized pages to paper size" and uncheck the "Expand small pages to paper size" options, in the Adobe "Print" dialog. When using Acrobat 6.x and later products versions, select "None" in the "Page Scaling" selection box in the Adobe "Print" dialog.

CLIENT'S COPY

HALT, BUZAS & POWELL, LTD 1199 N. FAIRFAX ST. 10TH FLOOR ALEXANDRIA, VA 22314 PH (703) 836-1350 FAX (703) 836-2159

> CLIENT: 10640.0 MAY 13, 2013

ALIVE!, INC. 2723 KING STREET ALEXANDRIA, VA 22302

PROFESSIONAL SERVICES RENDERED IN THE PREPARATION OF YOUR 2011 EXEMPT ORGANIZATION TAX RETURNS, INCLUDING:

FORM 990, RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX SCHEDULE A, PUBLIC CHARITY STATUS AND PUBLIC SUPPORT SCHEDULE B, SCHEDULE OF CONTRIBUTORS SCHEDULE D, SUPPLEMENTAL FINANCIAL STATEMENT SCHEDULE G, SUPPL INFO FUNDRAISING/GAMING ACT SCHEDULE I, GRANTS AND ASSIST ORG, GOV, AND IND SCHEDULE M, NONCASH CONTRIBUTIONS SCHEDULE O, SUPPLEMENTAL INFORMATION FORM 8868, APPLICATION FOR ADDITIONAL FILING EXTENSION FORM 8879-EO, E-FILE SIGNATURE AUTHORIZATION

TAX PREPARATION FEE

HALT, BUZAS & POWELL, LTD 1199 N. FAIRFAX ST. 10TH FLOOR ALEXANDRIA, VA 22314 PH (703) 836-1350 FAX (703) 836-2159

MAY 13, 2013

ALIVE!, INC. 2723 KING STREET ALEXANDRIA, VA 22302 ATTENTION: KENNETH NASER:

DEAR MR. NASER:

ENCLOSED IS THE ORGANIZATION'S 2011 EXEMPT ORGANIZATION RETURN.

SPECIFIC FILING INSTRUCTIONS ARE AS FOLLOWS.

FORM 990 RETURN:

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

WE ARE ALSO ENCLOSING A COPY OF FORM 990 FOR PUBLIC INSPECTION PURPOSES. THIS COPY SHOULD BE MADE AVAILABLE FOR PUBLIC INSPECTION UPON REQUEST IN ACCORDANCE WITH PUBLIC INSPECTION REQUIREMENTS.

WE SINCERELY APPRECIATE THE OPPORTUNITY TO SERVE YOU. PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS CONCERNING THE TAX RETURN.

A COPY OF THE RETURN IS ENCLOSED FOR YOUR FILES. WE SUGGEST THAT YOU RETAIN THIS COPY INDEFINITELY.

SINCERELY,

CAROL MOUNT

Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)



The organization may have to use a copy of this return to satisfy state reporting requirements.

Α	For th	e 2011 calendar year, or tax year beginning $ m JUL1,2011$ and	ending J	UN 30, 2012				
B	Check if applicab	le: C Name of organization		D Employer identific	ation number			
	Addre	ALIVE!, INC.						
	Name			54-0914017				
	Initial return		Room/suite					
	 ated				837-9321			
	Amen			G Gross receipts \$	1,615,962.			
	Applie tion	ALEXANDRIA, VA 22302		H(a) Is this a group re				
	pendi	F Name and address of principal officer: KENNETH NASER		for affiliates?	Yes X No			
		SAME AS C ABOVE		H(b) Are all affiliates incl	uded? Yes No			
		empt status: 🚺 501(c)(3) 🛄 501(c) ()◀ (insert no.) 🛄 4947(a)(1)	or 🛄 527	If "No," attach a	list. (see instructions)			
		te: WWW.ALIVE-INC.ORG		H(c) Group exemption				
	_	f organization: 🔟 Corporation 🔄 Trust 🔄 Association 🔛 Other 🕨	L Year	of formation: 1969 M	State of legal domicile: VA			
Pa	art I	Summary			n			
e	1	Briefly describe the organization's mission or most significant activities: ALIV	E! IS	A NON-PROFIL				
Activities & Governance		ORGANIZATION STARTED IN 1969 TO HELP ALE						
/err		Check this box Lift the organization discontinued its operations or dispo			sets. 49			
ğ		Number of voting members of the governing body (Part VI, line 1a)			49			
8		Number of independent voting members of the governing body (Part VI, line 1b)			19			
ties		Total number of individuals employed in calendar year 2011 (Part V, line 2a)			700			
ži		Total number of volunteers (estimate if necessary)			0.			
Ă		Total unrelated business revenue from Part VIII, column (C), line 12		0.				
				Prior Year	Current Year			
•	8	Contributions and grants (Part VIII, line 1h)		2,220,542.	1,543,159.			
nue	9	Program service revenue (Part VIII, line 2g)		84,629.	69,376.			
Revenue		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		5,786.	3,427.			
č		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0.	0.			
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		2,310,957.	1,615,962.			
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		1,004,474.	769,054.			
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
es	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		578,585.	600,478.			
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		20,000.	37,916.			
đX	b	Total fundraising expenses (Part IX, column (D), line 25)	<u>17.</u>					
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		215,817.	328,199.			
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		1,818,876.	1,735,647.			
	19	Revenue less expenses. Subtract line 18 from line 12		492,081.	-119,685.			
ls of			Be	ginning of Current Year	End of Year			
Net Assets or Fund Balances	20	Total assets (Part X, line 16)		1,586,547.	1,470,875.			
et A ind J	21	Total liabilities (Part X, line 26)		58,333.	60,245.			
		Net assets or fund balances. Subtract line 21 from line 20		1,528,214.	1,410,630.			
	art II	Signature Block	a and -1-1-	anta and to the bast of	Included and the Bef 21			
UNC	ier pena	alties of perjury, I declare that I have examined this return, including accompanying schedule	es anu statem	ents, and to the best of my	r knowledge and bellet, it is			

true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign KENNETH NASER, EXECUTIVE DIRECTOR Here 1.

	Type or print name and title		_			
	Print/Type preparer's name	Preparer's signature	Date	Check		ĨN
Paid	CAROL MOUNT			/13 ^{if} self-emp	nojou	0699613
Preparer	26-0	004395				
Use Only Firm's address 1199 N. FAIRFAX ST. 10TH FLOOR						
	ALEXANDRIA, VA 2	2314		Phone no.	(703)	836-1350
May the I	RS discuss this return with the preparer shown abo	ove? (see instructions)			X	Yes 🗌 No
132001 01-2	3-12 LHA For Paperwork Reduction Act Notic	ce, see the separate instructions.				orm 990 (2011)

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

-orm	990 (2011) ALIVE!, INC. t III Statement of Program Service Accomplishments	54-0914017	Pa
Par			
	Check if Schedule O contains a response to any question in this Part III		
1	Briefly describe the organization's mission: WITH FAITH AND LOVE, TO HELP PEOPLE FACED WITH EMERGEN		
	LONG-TERM NEEDS BECOME CAPABLE OF ASSUMING SELF-RELIAN		
		T ROLES IN TH	E.
	COMMUNITY.		
2	Did the organization undertake any significant program services during the year which were not listed on		
-		Yes	X
	the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O.		
`		s? Yes	v
3	Did the organization cease conducting, or make significant changes in how it conducts, any program service		L <u>7</u> 3
	If "Yes," describe these changes on Schedule O.		_
4	Describe the organization's program service accomplishments for each of its three largest program services,		
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount	of grants and allocations i	0
	others, the total expenses, and revenue, if any, for each program service reported. (Code:) (Expenses \$ 891,759. including grants of \$ 767,674.) (Rev		
ła	(Code:)(Expenses \$ 891,759. including grants of \$ 767,674.) (Rev THE ALIVE! EMERGENCY SERVICES PROGRAMS OFFER FOOD, FIN		
	ASSISTANCE, FURNITURE AND HOUSEWARES TO PEOPLE IN NEED		
	PACKAGED FOOD IS DELIVERED BY VOLUNTEERS FIVE DAYS A W		
		-	
	AVAILABLE FOR PICK-UP ONCE A MONTH. FINANCIAL ASSISTAN		
	PAYMENTS FOR RENT, UTILITIES AND OTHER EMERGENCY EXPEN		
	MEDICINES TO WORK BOOTS, AND REQUESTED BY SOCIAL SERVI		
	CLERGY OF MEMBER CONGREGATIONS. DONATED BEDS, TABLES,		ິວ,
	LINENS, BEDDING, POTS AND PANS AND OTHER ITEMS ARE DEL	IVERED BI	
	VOLUNTEERS ON WEEKENDS.		
1b	(Code:) (Expenses \$ 582,635. including grants of \$) (Rev	venue \$ 69,	~ -
	PRE-SCHOOL CHILDREN OF LOW INCOME WORKING PARENTS. THE PRESCHOOL EDUCATION AND DAY CARE IN A STRUCTURED LEARN PLUS TWO BALANCED MEALS DAILY. IT IS A FULLY ACCREDITE DAY CARE FACILITY.	ING ENVIRONME	NΊ
1c	(Code:) (Expenses \$ 108,863. including grants of \$ 1,380.) (Rev		
	THE ALIVE! HOUSE PROVIDES TEMPORARY HOUSING FOR WOMEN		IN
	EMERGENCY AND TRANSITIONAL SITUATIONS. IT ALSO PROVIDE	S SUPPORT	
	SERVICES.		
1d	Other program services (Describe in Schedule O.)		
	(Expenses \$ including grants of \$) (Revenue \$)	
4e	Total program service expenses ► 1,583,257.		
32002		Form 9	90
2-09-	2 2		
	513 756386 10640.0 2011.05070 ALIVE!, INC.	106	

Form 990 (2011)

ALIVE!, INC. Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>	10		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	x	
c	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
Ŭ	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е		11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			v
40	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13 14 -	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> Did the organization maintain an office, employees, or agents outside of the United States?	13 14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	1-74		
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form **990** (2011)

132003 01-23-12

Form 990 (2011)

ALIVE!, INC. Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			37
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	x	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			37
	Schedule K. If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
с	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	05-		х
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
D	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L. Part I	25b		х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	250		- 23
20	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
с	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	0.5		v
~~	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	00		х
27	If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	3/		- 23
30	Note. All Form 990 filers are required to complete Schedule O	38	x	

Form **990** (2011)

132004 01-23-12

Form	990 (2011) ALIVE!, INC. 54-0914	017	Р	age 5
Par				
	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 7			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
с	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 19			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	Зb		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country: ►			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
с	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
с	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders 11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.) 11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans 13b			
с	Enter the amount of reserves on hand 13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
		F	000	(0044)

Form	990	(2011)
------	-----	--------

132005 01-23-12

 Form 990 (2011)
 ALIVE!, INC.
 54-0914017
 Page

 Part VI
 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

 to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

X

10640_01

Sec	tion A. Governing Body and Management							
		Ι.	1 40		Yes	No		
1a	Enter the number of voting members of the governing body at the end of the tax year	1 a	49	4				
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		49					
b	Enter the number of voting members included in line 1a, above, who are independent	1b		4				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationsh	-	-		v			
-	officer, director, trustee, or key employee?			2	X			
3	Did the organization delegate control over management duties customarily performed by or under the					v		
	of officers, directors, or trustees, or key employees to a management company or other person?			3		X X		
4	Did the organization make any significant changes to its governing documents since the prior Form			4		X		
5	Did the organization become aware during the year of a significant diversion of the organization's as			6		X		
6 70	Did the organization have members or stockholders? Did the organization have members, stockholders, or other persons who had the power to elect or a			0		- 23		
7a				7a	x			
h	more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members,			/ a	- 23			
D				7b		x		
8	persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year	ar hv t	ne following:	10				
			•	8a	х			
b				8b	X			
9	Each committee with authority to act on behalf of the governing body?							
3			at the	9		x		
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal F							
					Yes	No		
10a	Did the organization have local chapters, branches, or affiliates?			10a		X		
	If "Yes," did the organization have written policies and procedures governing the activities of such of							
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b				
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo			11a		Х		
b								
12a								
b								
С								
	in Schedule O how this was done			12c	Х			
13	Did the organization have a written whistleblower policy?			13	Х			
14	Did the organization have a written document retention and destruction policy?			14	Х			
15	Did the process for determining compensation of the following persons include a review and approv	-	ndependent					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	?						
	The organization's CEO, Executive Director, or top management official			15a	X	37		
b	Other officers or key employees of the organization			15b		Х		
40	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
108	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange			40		Х		
L	taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate			16a		Λ		
a	It "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization to evaluate the organization the organization the organization the organization the organiz							
	even at status with we are state such a war are reacted		5	16b				
Sec	tion C. Disclosure			100				
17	List the states with which a copy of this Form 990 is required to be filed NONE							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	T (Sec	tion $501(c)(3)$ s only)	availat	le			
	for public inspection. Indicate how you made these available. Check all that apply.	000		anut				
	X Own website Another's website X Upon request							
19								
	statements available to the public during the tax year.							
20	State the name, physical address, and telephone number of the person who possesses the books a	and ree	cords of the organization	tion: 🕨	•			
	THE ORGANIZATION - 703-837-9321		5					
	2723 KING STREET, ALEXANDRIA, VA 22302							
13200 01-23-	12			Form	990 ((2011)		
	б							

2011.05070 ALIVE!, INC.

 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		T				npe	11541	teu any current onicer, d	inector, or trustee.	
(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average			Position (do not check more than one			one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week		cer ar	ia a a	recto	or/trus	stee)	from	from related	other
	(describe	ector						the	organizations	compensation
	hours for	ordi	e			ated		organization	(W-2/1099-MISC)	from the
	related	ustee	trust		æ	suadi		(W-2/1099-MISC)		organization
	organizations in Schedule	ual tr	ional		ploye	t com				and related organizations
	O)	Individual trustee or director	In stitutio nal trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) CHERYL MALLOY		<u> </u>	<u> </u>	0	×	Ξē	<u></u>			
PRESIDENT	13.00	x		x				0.	0.	0.
(2) ELLEN BROWN										
VICE PRESIDENT	8.00	x		x				0.	Ο.	0.
(3) ERIC WINAKUR										
RECORDING SECRETARY	1.00	X		Х				0.	0.	0.
(4) RICK GLASSCO										
TREASURER	21.00	Х		Х				0.	0.	0.
(5) DEBORAH SCHAFFER										
ASSISTANT TREASURER-GENERAL FUND	2.00	X		Х				0.	0.	0.
(6) TONY TIGHE										
ASSISTANT TREASURER-PAYROLL	2.00	X		Х				0.	0.	0.
(7) KEVIN HEANUE										
DIRECTOR/ASSISTANT PROGRAM CHAIR	3.00	X						0.	0.	0.
(8) MARY EILEEN DIXON	11 00								0	0
DIRECTOR/ASSISTANT PROGRAM CHAIR	11.00	X						0.	0.	0.
(9) LINDA COLEMAN	01 00							0	0	0
DIRECTOR/PROGRAM CHAIR	21.00	X					<u> </u>	0.	0.	0.
(10) JEAN MOORE	21.00	x						0.	0.	0
DIRECTOR/PROGRAM CHAIR (11) MIKE DIFFLEY	21.00							0.	0.	0.
DIRECTOR/PROGRAM CHAIR	6.00	x						0.	0.	0.
(12) ADDIE HEBERT	0.00							0.	0.	0.
DIRECTOR/PROGRAM CHAIR	4.00	x						0.	0.	0.
(13) SUZANNE LAMB										
DIRECTOR/ASSISTANT PROGRAM CHAIR	4.00	x						0.	0.	0.
(14) DEBORAH PATTERSON										
DIRECTOR/ASSISTANT PROGRAM CHAIR	6.00	x						0.	Ο.	Ο.
(15) ALISON UTERMOHLEN										
DIRECTOR/COMMITTEE CHAIR	3.00	X						0.	Ο.	0.
(16) ANN MARIE HAY										
DIRECTOR/COMMITTEE CHAIR	1.00	Х						0.	0.	0.
(17) MARIAN VAN LANDINGHAM										
DIRECTOR/COMMITTEE CHAIR	2.00	X						0.	0.	0.
132007 01-23-12										Form 990 (2011)

132007 01-23-12

08240513 756386 10640.0

2011.05070 ALIVE!, INC.

7

Part VII Section A. Officers, Directors, Tru	istees, Key Ei	nplo	oyee	es, a	and	High	est	Compensated Employ	ees (continued)				
(A)	(B)			(C)			(D)	(E)			(F)	
Name and title	Average	(do			sitior		000	Reportable	Reportable		Es	timated	
	hours per	box	, unle	ss pe	erson	e than is bot	h an	compensation	compensation	I	am	ount of	:
	week	offi	cer ar	id a c	direct	or/trus	tee)	from	from related			other	
	(describe	ector						the	organizations			oensatio	on
	hours for related	or dir	e.			ated		organization	(W-2/1099-MISC	2)		om the	
	organizations	trustee or director	truste		e.	suadi		(W-2/1099-MISC)			•	anizatio	
	in Schedule	ual tri	ional		ploye	t com						l relateo nizatior	
	O)	Individual 1	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				orga	inzatioi	13
(18) CATHY THOMPSON			-	0	Ť	τa	<u> </u>						
DIRECTOR/COMMITTEE CHAIR	2.00	x						0.		0.			0.
(19) JOHN BOHM													
DIRECTOR/COMMITTEE CHAIR	1.00	Х						0.		0.			0.
(20) DIANA DAY													_
DIRECTOR/COMMITTEE CHAIR	1.00	X						0.		0.			0.
(21) AL BARKE	1 00	37						0		<u> </u>			^
DIRECTOR	1.00	X				_		0.		0.			0.
(22) BILL WILLIS DIRECTOR	1.00	x						0.		ο.			Ο.
(23) BRIDGID DAVIS	1.00				-	-		0.		<u>.</u>			<u>.</u>
DIRECTOR	1.00	x						0.		ο.			0.
(24) VIVIAN WEBB	1.00				-					<u> </u>			<u>.</u>
DIRECTOR	1.00	x						0.		0.			0.
(25) PAUL DOHERTY													
DIRECTOR	1.00	Х						0.		0.			0.
(26) LINDA OLIVER													
DIRECTOR	1.00	Х						0.		0.			0.
1b Sub-total								0.		0.			0.
c Total from continuation sheets to Part VI								73,410.		0.		3,67	
d Total (add lines 1b and 1c)								73,410.		0.		3,67	1.
2 Total number of individuals (including but n	ot limited to th	lose	liste	ed a	lbov	e) wl	no r	eceived more than \$100	,000 of reportable	ł			0
compensation from the organization										—		Yes	No
3 Did the organization list any former officer,	diractor or tri	into			mol		0 r	highest componented o		Γ		103 1	
line 1a? If "Yes," complete Schedule J for s								nighest compensated e			3		х
4 For any individual listed on line 1a, is the su													_
and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual											4		Х
5 Did any person listed on line 1a receive or a									dual for services				
rendered to the organization? If "Yes," com	plete Schedul	e J f	or si	uch	per	son					5		X
Section B. Independent Contractors													
1 Complete this table for your five highest co	mpensated in	depe	ende	ent d	cont	racto	ors t	hat received more than	\$100,000 of comp	bensa	ation f	rom	
the organization. Report compensation for	the calendar y	ear	endi	ng ۱	with	or w	ithir		/ear.				
(A) Name and business	address	NIC	ONE	7				(B) Description of s	envices	C	(C omper	s) Sation	
	address	INC		2				Description of s			omper	1541011	
2 Total number of independent contractors (i	ncluding but n	iot li	mite	d to		•	stec	above) who received m	ore than				
\$100,000 of compensation from the organiz		<u>n</u>				$\frac{0}{1}$						202	
SEE PART VII, SECTION	N A CON	L T J	NU2	ΥT:	TO]	IN S	5H]	EETS		I	Form	990 (20)11)
132008 01-23-12						8							

(B) Average hours per week 1.00 1.00	X Individual trustee or director	Institutional trustee		ition			(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related
hours per week 1.00 1.00	X Individual trustee or director	heck	all t	that	app		compensation from the organization	compensation from related organizations	amount of other compensation from the organization
per week 1.00 1.00	X Individual trustee or director						from the organization	from related organizations	other compensation from the organization
1.00	x	Institutional trustee	Officer	Key employee	Highest compensated employee		organization	U U	from the organization
1.00	x	Institutional trustee	Officer	Key employee	Highest compensated emplo			(W-2/1099-MISC)	organization
1.00	x	In stitutional trustee	Officer	Key employee	Highest compensated ((W-2/1099-MISC)		•
1.00	x	Institutional trust	Officer	Key employee	Highest compens	-			and related
1.00	x	Institutional	Officer	Key employ	Highest con	_			organizations
1.00	x	Institu	Officer	Key en	Highee				organizations
1.00					_	Former			
1.00						_			
	x						0.	Ο.	0.
	x								·
1 0 0	1 2 2						Ο.	Ο.	0.
1 00									
L . 00	X						Ο.	Ο.	0.
1.00	х						0.	Ο.	0.
1.00	Х						0.	0.	0.
1.00	Х						0.	0.	0.
1.00	Х						0.	0.	0.
1.00	Х						0.	0.	0.
1.00	Х						0.	0.	0.
									1
1.00	Х						0.	0.	0.
1.00	Х						0.	0.	0.
1.00	X						0.	0.	0.
1									
1.00	X						0.	0.	0.
1 00							0		•
1.00	X						0.	0.	0.
1 00							0		•
T.00	Ă						υ.	U .	0.
1 00							_		•
T.00	Å						0.	U .	0.
1 00							_		•
T.00	<u>⊢</u>						υ.	U •	0.
1 00	- -						^		0.
T.00	<u> </u>						0.		0.
1 00	v						<u>م</u>		0.
1.00	<u>_</u>						0.		0.
1 00	v						n		0.
T•00				I		L	0.	• •	0.
	1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00	1.00 x 1.00 x 1.00 x 1.00 x 1.00 x 1.00 x 1.00 x 1.00 x	1.00 X 1.00 X	1.00 X 1.00 X	1.00 X 1.00 X	1.00 X 1.00 X	1.00 X	1.00 x 0. 1.00 x 0.	1.00 x 0. 0. 0. 1.00 x 0. 0. 0.

132201 05-01-11

Form 990 (2011) ALIVE:,									54-091	101/
Part VII Section A. Officers, Directors, Tru	istees, Key Ei	mplo	byee	es, a	nd I	ligh	est	Compensated Employ	ees (continued)	
(A) Name and title	(B) Average hours			(C Pos	C) ition			(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(47) PENNY FRANZ DIRECTOR	1.00	x						0.	0.	0.
(48) CONSTANCE RICHARDSON	1.00							0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(49) ROYA KARIMIAN DIRECTOR	1.00	x						0.	0.	0.
(50) KEN NASER	1.00								0.	0.
EXECUTIVE DIRECTOR	40.00			x				73,410.	0.	3,671.
Total to Part VII, Section A, line 1c	l	I	1	<u> </u>	1	1	1	73,410.		3,671.

132201 05-01-11

Ра	rt VII	Statement of Rever	nue		-			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	b c d f f	Related organizations Government grants (contribut All other contributions, gifts, gran similar amounts not included abo	1b 1c 1d ions) 1e ts, and 1f 1, 1a-1f: \$	77,909. 62,649. 346,708. 055,893. 509,191.	1,543,159.			
-				Business Code				
ø	2 a	TUITION		611600	69,376.	69,376.		
Ś				011000				
Ser	b							
Еġ	C							
gra	d							
Program Service Revenue	e							
-		All other program service reve		L	69,376.			
-	<u> </u>	Total. Add lines 2a-2f	dividanda inter	·····	05,570.			
	3	(U	,	,	3,427.			3,427.
		other similar amounts)			5,127.			5,427.
	4	Income from investment of ta						
	5	Royalties						
	<u> </u>	Overe verte	(i) Real	(ii) Personal				
	6 a				•			
	b				•			
	c	()		L				
		Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory						
	b	Less: cost or other basis						
		and sales expenses						
		Gain or (loss)						
		Net gain or (loss)		····· •				
e	8 a	Gross income from fundraisin						
Other Revenue		including \$ 62,6						
Be		contributions reported on line						
er		Part IV, line 18		0.				
₹		Less: direct expenses		0.	0			
		Net income or (loss) from fund	-	····· •	0.			
	9 a	Gross income from gaming ad						
	_	Part IV, line 19						
		Less: direct expenses		L				
		Net income or (loss) from gam		····· >				
	10 a	Gross sales of inventory, less						
		and allowances						
		Less: cost of goods sold						
ł	С	Net income or (loss) from sale						
		Miscellaneous Revenu	e	Business Code				
	11 a							
	b							
	C							<u> </u>
	d							
		Total. Add lines 11a-11d			1,615,962.	69,376.	0.	3,427.
13200 01-23	<u>12</u>	Total revenue. See instructions.		₽	<u>, , , , , , , , , , , , , , , , , , , </u>	07,570.	0.	Form 990 (2011)
01-23	-12							1 0111 330 (2011)

01-23-12

08240513 756386 10640.0

ALIVE!, INC.

Form 990 (2011)

¹¹ 2011.05070 ALIVE!, INC.

ALIVE!, INC.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respor		IS Part IX	(C)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	Management and general expenses	(ط) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22	769,054.	769,054.		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	76,766.	68,295.	6,940.	1,531.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	455,223.	405,043.	41,112.	9,068.
8	Pension plan accruals and contributions (include				
	section 401(k) and section 403(b) employer contributions)	6,462.	5,758.	577.	<u> </u>
9	Other employee benefits	20,704.	18,352.	1,926.	426.
10	Payroll taxes	41,323.	33,652.	6,285.	1,386.
11	Fees for services (non-employees):				
а	Management				
b	Legal				
с	Accounting	14,465.	4,182.	1,573.	8,710.
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17	37,916.			37,916.
f	Investment management fees	210.		210.	
g	Other	3,620.	3,620.		
12	Advertising and promotion				
13	Office expenses	44,519.	33,409.	9,102.	2,008.
14	Information technology				
15	Royalties	04 604	14 004	F	
16	Occupancy	24,624.	14,904.	7,963.	1,757.
17	Travel	374.	261.	93.	20.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates	22 062	22 062		
22	Depreciation, depletion, and amortization	22,063. 15,037.	22,063. 15,689.	-534.	-118.
23		15,037.	15,009.	-534.	-110.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	OPERATING, FOOD & KITCH	172,106.	172,106.		
b	MAINTENANCE	16,173.	14,584.	1,302.	287.
c	PUBLIC RELATIONS	12,728.	5.	10,424.	2,299.
d	STAFF DEVELOPMENT	2,280.	2,280.	· ·	· · ·
e	All other expenses		-		
25	Total functional expenses. Add lines 1 through 24e	1,735,647.	1,583,257.	86,973.	65,417.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
12201	n n1-23-12				Form 990 (2011)

132010 01-23-12

54-09
51 09

Form	n 990 (;					54-	0914017 Page 11
Pa	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			846,358.	1	846,806.
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net			38,317.	3	28,755.
	4	Accounts receivable, net			17,971.	4	13,247.
	5	Receivables from current and former officers, di					
		employees, and highest compensated employe	es. Comp	lete Part II			
		of Schedule L				5	
	6	Receivables from other disqualified persons (as					
		4958(f)(1)), persons described in section 4958(c)(3)(B), an	d contributing			
		employers and sponsoring organizations of sec		-			
		employees' beneficiary organizations (see instru				6	
ets	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			9,177.	8	8,730.
-	9	Prepaid expenses and deferred charges			12,562.	9	15,462.
		Land, buildings, and equipment: cost or other			· · ·	_	
		basis. Complete Part VI of Schedule D	10a	849,905.			
	Ь	Less: accumulated depreciation	10b	412,128.	459,839.	10c	437,777.
	11	Investments - publicly traded securities			202,323.	11	120,098.
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equ			1,586,547.	16	1,470,875.
	17	Accounts payable and accrued expenses			49,293.	17	49,385.
	18	Grants payable				18	
	19	Deferred revenue			4,821.	19	2,713.
	20	Tax-exempt bond liabilities				20	
ŝ	21	Escrow or custodial account liability. Complete				21	
Liabilities	22	Payables to current and former officers, director					
abi		highest compensated employees, and disqualifi					
		of Schedule L	-			22	
	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate	d third pa			24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	17-24). (Complete Part X of			
		Schedule D	·		<u>4</u> ,219. 58,333.	25	8,147.
	26	Total liabilities. Add lines 17 through 25			58,333.	26	<u>8,147.</u> 60,245.
		Organizations that follow SFAS 117, check he	ere 🕨	X and complete			
es		lines 27 through 29, and lines 33 and 34.					
anc.	27	Unrestricted net assets			1,493,214.	27	1,404,855. 5,775.
3ala	28	Temporarily restricted net assets			35,000.	28	5,775.
Б	29	Permanently restricted net assets				29	
Ъ		Organizations that do not follow SFAS 117, c	heck her	e ▶ 📖 and 📗			
ç		complete lines 30 through 34.					
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds				30	
Ass	31	Paid-in or capital surplus, or land, building, or ec	uipment	fund		31	
let /	32	Retained earnings, endowment, accumulated in				32	
z	33	Total net assets or fund balances			1,528,214.	33	1,410,630.
	34	Total liabilities and net assets/fund balances			1,586,547.	34	1,470,875.
							Form 990 (2011)

Form **990** (2011)

Form	ALIVE!, INC.	54-091	4017	Pag	ge 12
Ра	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,615		
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,735		
3	Revenue less expenses. Subtract line 2 from line 1	3	-119		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,528		
5	Other changes in net assets or fund balances (explain in Schedule O)	5			01.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	1,410),6	30.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	О.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?				<u>X</u>
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		_ 2c	х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a			
	separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Audit			
	Act and OMB Circular A-133?		. 3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.				
			_ (

Form **990** (2011)

SCHEDULE A	
(Form 990 or 990-EZ)	

Department of the Treasury

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Interr	nal Rever	nue Service	► At	tach to Form 990 or Fo	rm 990-E	Z. 🕨 See	separate	instructio	ons.		Inspection
Nar	ne of t	the organizati	on						E	mployer ic	dentification number
			ALIVE!,	INC.						54	-0914017
Pa	art I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	te this par	t.) See inst	ructions.		
The	organ	ization is not a	a private foundation	because it is: (For lines 1	1 through	11, check	only one b	ox.)			
1		A church, co	nvention of churches	s, or association of churc	ches desc	ribed in se	ection 170	(b)(1)(A)(i)			
2		A school des	cribed in section 17	0(b)(1)(A)(ii). (Attach Scl	hedule E.)						
3		A hospital or	a cooperative hospi	tal service organization of	described	in section	170(b)(1)	(A)(iii).			
4		A medical res	search organization of	operated in conjunction	with a hos	pital desc	ribed in se	ction 170	(b)(1)(A)(ii	i). Enter th	e hospital's name,
		city, and stat	e:								
5		An organizati	on operated for the	benefit of a college or ur	niversity o	wned or op	perated by	a governi	mental uni	t describe	d in
		section 170	(b)(1)(A)(iv). (Comple	ete Part II.)							
6		A federal, sta	te, or local governm	ent or governmental unit	t describe	d in sectio	on 170(b)(*	1)(A)(v).			
7	X	An organizati	on that normally rec	eives a substantial part o	of its supp	ort from a	governme	ental unit o	r from the	general p	ublic described in
		section 170(b)(1)(A)(vi). (Comple	te Part II.)							
8		A community	r trust described in s	ection 170(b)(1)(A)(vi).	(Complete	Part II.)					
9		An organizati	on that normally rec	eives: (1) more than 33 1	1/3% of its	support f	rom contri	butions, m	nembershi	p fees, and	d gross receipts from
				nctions - subject to certa							
				axable income (less sect	tion 511 ta	ix) from bu	isinesses a	acquired b	y the orga	nization af	fter June 30, 1975.
			509(a)(2). (Complete								
10				perated exclusively to tes							
11		0	•	perated exclusively for th							•
	more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check th describes the type of supporting organization and complete lines 11e through 11h.										
				-						. —	
		a 🖂 Type I		••	• •	e III - Func	•	-			Type III - Other
e				t the organization is not							
			-	han one or more publicly		-				9(a)(1) or se	ection 509(a)(2).
f				ten determination from t							
			rganization, check th								······ L
ĝ)			rganization accepted an							Vec No
				irectly controls, either al							Yes No
		-									
				described in (i) above?							
h				person described in (i) of							11g(iii)
h	•	FIOVICE LITE I	ollowing information	about the supported or	ganization	(5).					
	Mama	of ourported		(iii) Type of	(iv) Is the c	organization	(v) Did voi	i notify the	(vi) Is	the	(wii) Amount of
ų,	,	of supported anization	(ii) EIN	organization	in col. (i) lis	sted in your	organizat	ion in col.	organizátic (i) organiz	on in col. I	(vii) Amount of support
	orge	anization				document?		r support?	U.S	.?	Support
				(see instructions))	Yes	No	Yes	No	Yes	No	
										1	

08240513 756386 10640.0

LHA For Paperwork Reduction Act Notice, see the Instructions for

Total

132021 01-24-12

Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

OMB No. 1545-0047

Open to Public

Ĺ

Schedule A (Form 990 or 990-EZ) 2011 ALIVE!, INC.

54	L – 0	91	401	7	Page 2
----	-------	----	-----	---	--------

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 1362180.1549106.1554691.1604237.1504047.757. 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 1362180.1549106.1554691.1604237.1504047.757. 3 The value of services or facilities furnished by a governmental unit to the organization without charge 1362180.1549106.1554691.1604237.1504047.757. 4 Total. Add lines 1 through 3 1362180.1549106.1554691.1604237.1504047.757.5 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 11th exceeds 2% of the amount shown on line 11, column (f) 1362180.1549106.1554691.1604237.1504047.757.5 6 Public support. Subtract line 5 from line 4. 757.5 Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1	4261. 4261.
membership fees received. (Do not include any "unusual grants.") 1362180. 1549106. 1554691. 1604237. 1504047. 757. 2 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf 1362180. 1549106. 1554691. 1604237. 1504047. 757. 3 The value of services or facilities furnished by a governmental unit to the organization without charge 1362180. 1549106. 1554691. 1604237. 1504047. 757. 4 Total. Add lines 1 through 3 1362180. 1549106. 1554691. 1604237. 1504047. 757. 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 1362007 150208 150200 150200 757. 5 Public support. Subtract line 5 from line 4. 10000 10000 10000 10000 10000 10000 6 Public support. Subtract line 5 from line 4. 10000 10000 10000 10000 100000 100000 100000 100000 100000 100000 100000 100000 1000000 100000	4261.
include any "unusual grants.") 1362180. 1549106. 1554691. 1604237. 1504047. 7574 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 1 3 The value of services or facilities furnished by a governmental unit to the organization without charge 1362180. 1549106. 1554691. 1604237. 1504047. 7574 4 Total. Add lines 1 through 3 1362180. 1549106. 1554691. 1604237. 1504047. 7574 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 1362180. 1549106. 1554691. 1604237. 1504047. 7574 6 Public support. Subtract line 5 from line 4. 7574 (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1 10 2007 10 2007 10 2009 10 2010<	4261.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf Image: constraint of the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge Image: constraint of the organization without charge 4 Total. Add lines 1 through 3 Image: constraint of the organization without charge 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Image: constraint of the organized line 5 from line 4. 6 Public support. Subtract line 5 from line 4. Total Support Calendar year (or fiscal year beginning in) (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total to the organization of the form time 4.	4261.
ization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 4 Total. Add lines 1 through 3 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1	4261.
or expended on its behalf Image: construct of the services of facilities furnished by a governmental unit to the organization without charge Image: construct of the services of facilities furnished by a governmental unit to the organization without charge Image: construct of the services of facilities for the organization without charge 4 Total. Add lines 1 through 3 Image: construct of the services of the organization of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Image: construct of the services of	4261.
3 The value of services or facilities furnished by a governmental unit to the organization without charge 1362180.1549106.1554691.1604237.1504047.757 4 Total. Add lines 1 through 3 1362180.1549106.1554691.1604237.1504047.757 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 1362180.1549106.1554691.1604237.1504047.757 6 Public support. Subtract line 5 from line 4. 757 Section B. Total Support (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f)	4261.
furnished by a governmental unit to the organization without charge 1362180.1549106.1554691.1604237.1504047.757 4 Total. Add lines 1 through 3 1362180.1549106.1554691.1604237.1504047.757 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 1362180.1549106.1554691.1604237.1504047.757 6 Public support. Subtract line 5 from line 4. 757 Section B. Total Support 12007 (a) 2007 (b) 2008 (c) 2009 (d) 2010 10 Coll 0.00 10 Coll 0.00 10 Coll 0.00 10 Coll 0.00	4261.
the organization without charge 1362180.1549106.1554691.1604237.1504047.7574 4 Total. Add lines 1 through 3 1362180.1549106.1554691.1604237.1504047.7574 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. 6 Public support. Subtract line 5 from line 4. 7574 Section B. Total Support (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f)	4261.
4 Total. Add lines 1 through 3 1362180.1549106.1554691.1604237.1504047.7574 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 1362180.1549106.1554691.1604237.1504047.7574 6 Public support. Subtract line 5 from line 4. 7574 Section B. Total Support (a) 2007 (b) 2008 (c) 2009 (c) 2009 (d) 2010 (e) 2011 (f)	4261.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Image: Column of total support is subtract line 5 from line 4. 6 Public support. Subtract line 5 from line 4. Image: Column of total support is subtract line 5 from line 4. Section B. Total Support Image: Column of total support is subtract line 5 from line 4. Image: Column of total support is subtract line 5 from line 4. 1 Image: Column of total support is subtract line 5 from line 4. Image: Column of total support is subtract line 5 from line 4. 1 Image: Column of total support is subtract line 5 from line 4. Image: Column of total support is subtract line 5 from line 4. 1 Image: Column of total support is support is subtract line 5 from line 4. Image: Column of total support is suppor	4261.
by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f)	
governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Image: Column of the column of th	
supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) T	
on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) T	
amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) T	
column (f) 6 Public support. Subtract line 5 from line 4. 7574 Section B. Total Support (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1 Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1	
6 Public support. Subtract line 5 from line 4. 7574 Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1	
6 Public support. Subtract line 5 from line 4. 7574 Section B. Total Support Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 7 1 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 7	
Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 (f) 1	-otal
	otol
	olai
7 Amounts from line 4	4261.
8 Gross income from interest,	
dividends, payments received on	
securities loans, rents, royalties	
and income from similar sources 6,008. 2,612. 1,263. 3,660. 2,101. 15	,644.
9 Net income from unrelated business	
activities, whether or not the	
business is regularly carried on	
10 Other income. Do not include gain	
or loss from the sale of capital	
assets (Explain in Part IV.)	
11 Total support. Add lines 7 through 10 7581	9905.
12 Gross receipts from related activities, etc. (see instructions) 12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)	
organization, check this box and stop here	
Section C. Computation of Public Support Percentage	
14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 14 99.1	, -
15 Public support percentage from 2010 Schedule A, Part II, line 14 15 99.0	<u>67 %</u>
16a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and	
stop here. The organization qualifies as a publicly supported organization	► X
b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box	
and stop here. The organization qualifies as a publicly supported organization	
17a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more	,
and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization	
meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	
b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or	
more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the	
organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	▶□
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	

Schedule A (Form 990 or 990-EZ) 2011

132022 01-24-12

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support		-	_			
Calendar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	1 (f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus- iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disgualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support	. 	1	1			
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	1 (f) Total
9 Amounts from line 6				-	_	
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part IV.) 13 Total support (Add lines 9, 10c, 11, and 12.)	[
14 First five years. If the Form 990 is fo	r the organization'	s first, second, thi	rd, fourth, or fifth t	tax vear as a sect	ion 501(c)(3) o	rganization.
check this box and stop here	•					
Section C. Computation of Pub	lic Support Pe	rcentage				
15 Public support percentage for 2011 (column (f))		15	%
16 Public support percentage from 2010					16	%
Section D. Computation of Inve						
17 Investment income percentage for 20	D11 (line 10c, colur	mn (f) divided by li	ne 13, column (f))		17	%
18 Investment income percentage from						%
19a 33 1/3% support tests - 2011. If the						l line 17 is not
more than 33 1/3%, check this box a						
b 33 1/3% support tests - 2010. If the						
line 18 is not more than 33 1/3% , ch						
20 Private foundation. If the organization						
132023 01-24-12						rm 990 or 990-EZ) 201
			17		•	-

08240513 756386 10640.0

2011.05070 ALIVE!, INC.

10640_01

Schedule B (Form 990, 990-EZ, or 990-PF)
Department of the Treasury

Internal Revenue Service

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

2011

Employer identification number

54-0914017

Ν	ame	of	the	orgar	nizat	tio	on
---	-----	----	-----	-------	-------	-----	----

ALIVE!, INC.

Organization	type	(check	one):
--------------	------	--------	-------

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization
	4947(a)(1) nonexempt charitable trust not treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

X For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

J For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

J For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

ALIVE!, INC.

Employer identification number

54-0914017

Part I	Contributors (see instructions). Use duplicate copies of Part I if	additional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	CITY OF ALEXANDRIA 2525 MOUNT VERNON AVENUE ALEXANDRIA, VA 22301	\$31,910.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	VIRGINIA STATE GOVERNMENT 101 N 14TH STREET, 23RD FLOOR RICHMOND, VA 23219	\$109,756.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
100450 01		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.) 990, 990-EZ, or 990-PF) (2011)
123452 01-2	³⁻¹² 1		330, 330-EZ, 01 330-FF) (2011)

2011.05070 ALIVE!, INC.

Schedule B (Form 990, 990-EZ, or 990-PF) (2011)
Name of organization

Page **3** Employer identification number

54-0914017

ALIVE!, INC.

08240513 756386 10640.0

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. From Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
—		\$	
(a) No. From Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. From Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
—		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received

2011.05070 ALIVE!, INC.

10640_01

LIVE!,	INC.		54-0914017				
Part III	Exclusively religious, charitable, etc., in	dividual contributions to section 501 I the following line entry. For organizat	(C)(7), (8), or (10) organizations that total more than \$1,000 tions completing Part III, enter				
t	the total of <i>exclusively</i> religious, charitable, Use duplicate copies of Part III if addition	etc., contributions of \$1,000 or less for	or the year. (Enter this information once.) • \$				
a) No.							
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held				
		.					
		(e) Transfer of g	ift				
	Transferee's name, address,	and ZIP + 4	Relationship of transferor to transferee				
a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held				
Part I							
		(o) Transfor of a	itt				
	(e) Transfer of gift						
	Transferee's name, address,	and ZIP + 4	Relationship of transferor to transferee				
—							
a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held				
		.					
	(e) Transfer of gift						
	Transferee's name, address,	and ZIP + 4	Relationship of transferor to transferee				
a) No.		I					
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held				
		.	[
		.					
	(e) Transfer of gift						
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee				
I —							

SCHEDULE D)
------------	---

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

		OMB No. 1545-0047
		2011
		Open to Public Inspection
Ι	Employer	identification number
I	5	4-0914017

	ALIVE!, INC.		54-0914017
Pa	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds or	r Accounts. Complete if the
-	organization answered "Yes" to Form 990, Part IV, line	e 6.	
	-	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised :	funds
Ŭ	are the organization's property, subject to the organization's	-	
6	Did the organization inform all grantees, donors, and donor a		
Ŭ	for charitable purposes and not for the benefit of the donor of		
	impermissible private benefit?		ř n n
Pa			
	Purpose(s) of conservation easements held by the organizati		IV, me 7.
1	Preservation of land for public use (e.g., recreation or e		cally important land area
	Protection of natural habitat	Preservation of a certified	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualit	fied conservation contribution in the form of a	conservation assement on the last
2	day of the tax year.		conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
2	Total number of conservation easements		
a b	Total acreage restricted by conservation easements		
0	Number of conservation easements on a certified historic str		
d	Number of conservation easements included in (c) acquired		
u		-	2d
3	listed in the National Register Number of conservation easements modified, transferred, re		
5	year	leased, extinguished, or terminated by the org	
4	Number of states where property subject to conservation ea	sement is located	
5	Does the organization have a written policy regarding the per		
Ŭ	violations, and enforcement of the conservation easements i		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and		
8	Does each conservation easement reported on line 2(d) abov		·
-	and section 170(h)(4)(B)(ii)?	• • • • • • • • • • • • • • • • • • • •	
9	In Part XIV, describe how the organization reports conservati		
	include, if applicable, the text of the footnote to the organiza		
	conservation easements.		5 5
Pa	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or Othe	er Similar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.	
1 a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its revenue statemen	t and balance sheet works of art,
	historical treasures, or other similar assets held for public ext	nibition, education, or research in furtherance	of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that descri		
b	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statement an	d balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e		
	relating to these items:	· · · · · · · · · · · · · · · · · · ·	-
	(i) Revenues included in Form 990, Part VIII, line 1		▶ \$
2	If the organization received or held works of art, historical tre		
	the following amounts required to be reported under SFAS 1		
а	Revenues included in Form 990, Part VIII, line 1		▶ \$
b	Assets included in Form 990, Part X		
LHA	For Paperwork Reduction Act Notice, see the Instruction	s for Form 990.	Schedule D (Form 990) 2011
13205 01-23-	12		

08240513 756386 10640.0

22 2011.05070 ALIVE!, INC.

Sche	dule D (Form 990) 2011 ALIVE!,									7 Page 2
Par	t III Organizations Maintaining C	Collections of A	rt, Hist	torical Tr	easures, c	or Other	^r Similar	Asse	ts (conti	inued)
3	Using the organization's acquisition, access	ion, and other record	ds, checł	< any of the	following tha	t are a sig	nificant us	se of its	collectio	n items
	(check all that apply):									
а	Public exhibition	c			hange progra					
b	Scholarly research	e	; [] (Other						
С	Preservation for future generations									
4	Provide a description of the organization's c							e in Parl	XIV.	
5	During the year, did the organization solicit of								7	
	to be sold to raise funds rather than to be m								Yes	└── No
Par	t IV Escrow and Custodial Arran		ete if the	organizatio	n answered '	'Yes" to F	orm 990, F	Part IV, I	ine 9, or	
	reported an amount on Form 990, Pa									
1a	Is the organization an agent, trustee, custod								1.	
	on Form 990, Part X?							ــــــ	Yes	└── No
D	If "Yes," explain the arrangement in Part XIV	and complete the to	bilowing 1	able:					A	
-									Amount	<u> </u>
	Beginning balance									
	Additions during the year									
f	Distributions during the year									
' 2a	Ending balance Did the organization include an amount on F								Yes	No
	If "Yes," explain the arrangement in Part XIV							·····	163	
Par			nswered	"Yes" to Fo	rm 990. Part	IV. line 10				
		(a) Current year		rior year	(c) Two year			rs back	(e) Four	years back
1a	Beginning of year balance	(-,		···· /	(-/)		, ,		(-)	,
	Contributions									
	Net investment earnings, gains, and losses									
	Grants or scholarships									
	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the cur	rent year end baland	ce (line 1	g, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%							
b	Permanent endowment	%								
с	Temporarily restricted endowment	%								
	The percentages in lines 2a, 2b, and 2c show	uld equal 100%.								
3a	Are there endowment funds not in the posse	ession of the organiz	ation tha	at are held a	nd administe	red for the	e organizat	tion	-	
	by:									Yes No
	(i) unrelated organizations								3a(i)	
	(ii) related organizations								3a(ii)	
b	If "Yes" to 3a(ii), are the related organization								3b	
4	Describe in Part XIV the intended uses of the									
Par	t VI Land, Buildings, and Equipm		-							
	Description of property	(a) Cost or c			or other		cumulated		(d) Bool	k value
		basis (investr	ment)		(other)	depr	eciation			0 0 0 0
	Land				8,039.		<u>(1 (0)</u>	_		8,039.
	Buildings			65	0,334.	2	61,62	y.	38	8,705.
	Leasehold improvements			1 0			0 1 1 0 1	-		1 0 2 1
	Equipment				5,452.		84,42		۷.	1,031.
	Other		V 1		6,080.		66,07	••	10	2. 7,777.
Tota	. Add lines 1a through 1e. (Column (d) must e	equal Form 990, Part	л, coiun	пп (в), line 1	U(C).)			b a -1:-1:		<u>/ , / / / .</u> 990) 2011
							50	aredule	17 IFORM	199012011

Schedule I) (F 90)

132052 01-23-12

Schedule D (Form 990) 2011	ALIVE!,	
Part VII Investments - 0	Other Securitie	es. See Form 990, Part X, line 12

i dit vii investments other ocodities. See	510m 350, 1 at 7, iii			
(a) Description of security or category (including name of security)	(b) Book value	Cos	(c) Method of valua st or end-of-year mar	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
()				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)				
Part VIII Investments - Program Related. Se	e Form 990, Part X, li	ne 13.		
(a) Description of investment type	(b) Book value	Cos	(c) Method of valua st or end-of-year mar	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, line	15			
, , ,	Description			
	Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, col (B) line	15.)			
Part X Other Liabilities. See Form 990, Part X, I			F 1	
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes				
(1) rederanticome taxes (2) CLIENT CUSTODIAL		8,147.		
		0,147.		
(3)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
Total. (Column (b) must equal Form 990, Part X, col (B) line	25.) ►	8,147.		
FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to 2. FIN 48 (ASC 740).	the organization's financial s	statements that reports the organi	zation's liability for uncertai	n tax positions under
132053 01-23-12			Sch	edule D (Form 990) 2011

08240513 756386 10640.0

24 2011.05070 ALIVE!, INC.

	dule D (Form 990) 2011 ALIVE!, INC.				0914017	Page 4
Pa	t XI Reconciliation of Change in Net Assets from Form 990 to	o Audited Fin	ancial S	tatemen		
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1		1,615	
2	Total expenses (Form 990, Part IX, column (A), line 25)		2		1,735,	
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3		-119	
4	Net unrealized gains (losses) on investments				2	,101.
5	Donated services and use of facilities					
6	Investment expenses					
7	Prior period adjustments					
8	Other (Describe in Part XIV.)					
9	Total adjustments (net). Add lines 4 through 8				2	,101.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 a				-117	
Par	t XII Reconciliation of Revenue per Audited Financial Statem			er Retur		
1			_		1,616	,561.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
	Net unrealized gains on investments	2a	2,10)1.		
b	Donated services and use of facilities		36,62	24		
	Recoveries of prior year grants		-21	0		
	Other (Describe in Part XIV.)			_	30	,515.
-	Add lines 2a through 2d				1,578	, 515.
3	Subtract line 2e from line 1			3	1,570	,040.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 1				
	Investment expenses not included on Form 990, Part VIII, line 7b			_		
b	Other (Describe in Part XIV.)	. 4b	37,91	.6.		
С	Add lines 4a and 4b				37	<u>,916.</u>
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)				1,615	<u>,962.</u>
Pa	t XIII Reconciliation of Expenses per Audited Financial Staten	nents With Ex	penses	per Reti		
1	Total expenses and losses per audited financial statements			1	1,734	<u>,145.</u>
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:					
а	Donated services and use of facilities	2a	36,62	24.		
b	Prior year adjustments					
	Other losses					
	Other (Describe in Part XIV.)					
	Add lines 2a through 2d			2e	36	,624.
3					1,697	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :					,
-						
	Investment expenses not included on Form 990, Part VIII, line 7b		38,12	26		
	Other (Describe in Part XIV.)	4b	50,12		20	,126.
	Add lines 4a and 4b			<u>4c</u>	1,735	
	Total expenses. Add lines 3 and 4c . (<i>This must equal Form 990, Part I, line 18.</i>)			5	1,755	,04/.
	t XIV Supplemental Information					
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part					4; Part
	e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also com					
PAI	RT X, LINE 2: ALIVE! IS EXEMPT FROM FEDERA	AL AND LO	CAL IN	ICOME	TAXES	
UNI	DER SECTION 501(C)(3) OF THE INTERNAL REVE	ENUE CODE	ON AN	IY NET	INCOME	
DEI	IVED FROM ACTIVITIES RELATED TO ITS EXEMP		E. TH	ITS CO	DE SECTI	LON
ENA	ABLES THE ALIVE! TO ACCEPT DONATIONS THAT	QUALIFY	AS CHA	ARTIAE	LE	
<u>C01</u>	TRIBUTIONS TO THE DONOR. ALIVE! IS SUBJE	ECT TO TA	X ON N	JET IN	COME FRO	M
UNE	RELATED BUSINESS ACTIVITIES. FOR THE YEAR	RS ENDED	JUNE 3	30, 20	12 AND	
201	1, ALIVE! DID NOT HAVE ANY INCOME TAXES F	ROM UNRE	LATED	BUSIN	ESS	
AC	IVITIES.					
13205- 01-23-				Sche	dule D (Form 9	90) 2011
01-23-						

Part XIV Supplemental Information (continued)

ALIVE! FOLLOWS THE AUTHORITATIVE GUIDANCE RELATING TO ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES INCLUDED IN ACCOUNTING STANDARDS CODIFICATION (ASC) TOPIC INCOME TAXES. THESE PROVISIONS PROVIDE CONSISTENT GUIDANCE FOR THE ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS AND PRESCRIBE A THRESHOLD OF "MORE LIKELY THAN NOT" FOR RECOGNITION AND DERECOGNITION OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. ALIVE! PERFORMED AN EVALUATION OF UNCERTAIN TAX POSITIONS FOR THE YEARS ENDED JUNE 30, 2012 AND 2011 AND DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REOUIRE RECOGNITION IN THE FINANCIAL STATEMENTS OR THAT MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT STATUS. GENERALLY, TAX RETURNS ARE SUBJECT TO EXAMINATION BY TAXING AUTHORITIES FOR UP TO THREE YEARS FROM THE DATE A COMPLETED RETURN IS IF THERE ARE MATERIAL OMISSIONS OF INCOME, TAX RETURNS MAY BE FILED. SUBJECT TO EXAMINATION FOR UP TO SIX YEARS. IT IS ALIVE!'S POLICY TO RECOGNIZE INTEREST AND/OR PENALTIES RELATED TO UNCERTAIN TAX POSITIONS, IF ANY, IN INCOME TAX EXPENSE. AS OF JUNE 30, 2012 AND 2011, ALIVE! HAD NO ACCRUALS FOR INTEREST AND/OR PENALTIES.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

INVESTMENT FEES REPORTED UNDER EXPENSES

PART XII, LINE 4B - OTHER ADJUSTMENTS:

FUNDRAISING EXPENSES

PART XIII, LINE 4B - OTHER ADJUSTMENTS:

INVESTMENT FEES

FUNDRAISING EXPENSES

08240513 756386 10640.0

132055 01-23-12

> 26 2011.05070 ALIVE!, INC.

Schedule D (Form 990) 2011

37,916.

-210.

37,916.

210.

Schedule D (Form 990) 2011 ALIVE!, INC. Part XIV Supplemental Information (continued)	54-0914017 Page 5
TOTAL TO SCHEDULE D, PART XIII, LINE 4B	38,126.
132055	Schedule D (Form 990) 2011
132055 01-23-12 27	

SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury	
Internal Revenue Service	

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047
2011
Open To Public Inspection

Name of the organization		- F		•		Employer ide	ntification number
ALIVE!,	INC.					54-0914	017
· · · · · · · · · · · · · · · · · · ·	Complete if the organization answe	ered "\	res" to	o Form 990, Part IV,	line 1		
 Indicate whether the organization rais a X Mail solicitations b X Internet and email solicitations c Phone solicitations d X In-person solicitations 2 a Did the organization have a written or key employees listed in Form 990, F b If "Yes," list the ten highest paid ind compensated at least \$5,000 by the 	e X Solicitat f X Solicitat g X Special pr oral agreement with any individual Part VII) or entity in connection with p ividuals or entities (fundraisers) purs	tion of tion of fundra l (inclue profess	non-g gover aising ding o ional 1	overnment grants nment grants events fficers, directors, tru fundraising services'	stees ?	X Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have c or con contrib	Did raiser ustody ntrol of utions?	(iv) Gross receipts from activity	to (Amount paid or retained by) fundraiser ted in col. (i)	(vi) Amount paid to (or retained by) organization
TRICIA RITCHIE - 8653 CURTIS	DEVELOP AND IMPLEMENT	Yes	No				
AVENUE, ALEXANDRIA, VA 22309	ANNUAL FUNDRAISING		х	0.		22,224.	-22,224.
GAILE JONES ASSOCIATES - 3	FUNDRAISING FEASIBILITY						
KELLY COURT, ANNAPOLIS, MD	ANALYSIS TO ASSESS		X	0.		10,000.	-10,000.
Total						32,224.	-32,224.
3 List all states in which the organization or licensing.	on is registered or licensed to solicit	contrib	oution	s or has been notifie	d it is	exempt from re	egistration

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS Schedule G (Form 990 or 990-EZ) 2011

Schedule G (Form 990 or 990 EZ) 2011 ALIVE!, INC.

Pa	art	II Fundraising Events. Complete if the of fundraising event contributions and groups				
		· · · · · · · · · · · · · · · · · · ·	(a) Event #1	(b) Event #2 HELP THE	(c) Other events	(d) Total events (add col. (a) through
			WALKATHON	HOMELESS	1	col. (c)
ne			(event type)	(event type)	(total number)	
Revenue	1	Gross receipts	33,901.	23,356.	5,392.	62,649.
	2	Less: Charitable contributions	33,901.	23,356.	5,392.	62,649.
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
ses	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
Direct	7	Food and beverages				
	8	Entertainment				
	9	Other direct expenses				
	10				►	()
		Net income summary. Combine line 3, colum				
Pa	irt	III Gaming. Complete if the organization	answered "Yes" to Forn	n 990, Part IV, line 19, or	reported more than	
		\$15,000 on Form 990-EZ, line 6a.				
				(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add
Revenue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))
eve						
ц.	1	Gross revenue				
ŝ	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	5		Yes %	Yes %	Yes %	
	6	Volunteer labor				
	7	Direct expense summary. Add lines 2 throug	h 5 in column (d)			()
	8	Net gaming income summary. Combine line	1, column d, and line 7			
		ter the state(s) in which the organization opera				
		the organization licensed to operate gaming a				L Yes L No
b) If "	No," explain:				
10	1.47			ennetie et e et et ante en the en t		Ver
		ere any of the organization's gaming licenses r	-	-	• • • • • • • • • • • • • • • • • • • •	Yes I No
L.	, 11	'Yes," explain:				
1320	82 0	1-23-12			Schedule G (Fo	rm 990 or 990-EZ) 2011

29 2011.05070 ALIVE!, INC.

Sch	iedule G (Form 990 or 990-EZ) 2011 ALIVE!, INC. 54	4-0914	017	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?		Yes	
13	Indicate the percentage of gaming activity operated in:			
a	a The organization's facility	13a		%
	An outside facility			%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Address			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	□ No
k	o If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount			
	of gaming revenue retained by the third party ▶ \$			
c	If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
	Name			
	Gaming manager compensation 🕨 \$			
	Description of services provided 🕨			
	Director/officer Employee Independent contractor			
	Mandatory distributions:			
a	a Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	No No
k	• Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in t	ne		
Pa	organization's own exempt activities during the tax year s Int IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, column	s (iii) and (w) and	Port III
Fa	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional inform			
SC	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAIS	SERS:		
	,			
(I) NAME OF FUNDRAISER: GAILE JONES ASSOCIATES			
<u> </u>				
(1	ADDRESS OF FUNDRAISER: 3 KELLY COURT, ANNAPOLIS, MD 2140	3		
(I	I) ACTIVITY: FUNDRAISING FEASIBILITY ANALYSIS TO ASSESS CAPA	ACITY	то	RAISE
				F3 1 1 1
1320	83 01-23-12 Schedule G (rorm 990	or 990	-EZ) 2011

SCHEDULE I (Form 990) Department of the Treasury		Compl		s, and Individuals n answered "Yes		ites		OMB No. 1545-0047 2011 Open to Public
Internal Revenue Service				Attach to For	m 990.			Inspection Employer identification number
Name of the organization Emplo								
Part I General In	formation on Grants a							54-0914017
criteria used to a 2 Describe in Part	ation maintain records ward the grants or assi- IV the organization's pro-	stance?			· · ·	, ,		
	d Other Assistance to							
1 (a) Name and ad	nat received more than Idress of organization vernment	\$5,000. Check this (b) EIN	box if no one recipier (c) IRC section if applicable	t received more the formation (d) Amount of cash grant	nan \$5,000. Part I (e) Amount of non-cash	(f) Method of valuation (book,	(g) Description of non-cash assistance	(h) Purpose of grant
or gov				ouon grant	assistance	FMV, appraisal, other)		
3 Enter total numb	er of section 501(c)(3) a er of other organization	s listed in the line f	1 table					Cabadula L (Farm 000) (2011)

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2011)

Schedule I (Form 990) (2011)

ALIVE!, INC.

54-0914017

Page 2

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
DELIVERED FOOD THROUGH THE FAMILY EMERGENCY					
PROGRAM	2813	0.	. 399,317.	OPINION OF EXPERTS	BAGS OF GROCERIES
FOOD PURCHASED FROM CAPITAL AREA FOOD BANK THAT IS					
DISBURSED TO CLIENTS ONCE A MONTH AT THREE					
LOCATIONS	5992	0.	. 249,283.	OPINION OF EXPERTS	BAGS OF GROCERIES
				GARAGE SALE VALUE	
				APPLIED TO ALL	
FURNITURE PROVIDED TO FAMILIES IN NEED	903	0.	103,000.	FURNITURE	FURNITURE
MEDICAL ASSISTANCE	4200	0.	. 17,454.	OPINION OF EXPERTS	MEDICAL ASSISTANCE

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

SCHEDULE M (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

Noncash Contributions

Complete if the organizations answered "Yes" on Form

990, Part IV, lines 29 or 30.

Attach to Form 990.

ZUII Open to Public Inspection

OMB No. 1545-0047

Employer identification number

54-0914017

ALIVE!

ALIV	Έ!,	INC.

Pa	t I Types of Property							
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu		•	3
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	3	5,678,	PUBLICLY TR	ADED	V	ALU
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or							
••	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory	X	1,000	399,317.	OPINION OF	EXPE	RT	s
20	Drugs and medical supplies		-	-				
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other (FURNITURE)	Х	383	103,000.	SALE OF COM	PARA	BLI	ΞP
26	Other ► ()							
27	Other ► ()							
28	Other ► ()							
29	Number of Forms 8283 received by the organ	ization durin	g the tax year for o	contributions				
	for which the organization completed Form 82	283, Part IV,	Donee Acknowled	gement 29				
						<u> </u>	′es	No
30a	During the year, did the organization receive b	y contributio	on any property re	ported in Part I, lines 1-28 tha	at it must hold for			
	at least three years from the date of the initial	contribution	, and which is not	required to be used for exen	npt purposes for			
	the entire holding period?					30a		X
b	If "Yes," describe the arrangement in Part II.							
31	Does the organization have a gift acceptance	policy that re	equires the review	of any non-standard contrib	utions?	31		Х
32a	Does the organization hire or use third parties	or related or	rganizations to soli	icit, process, or sell noncash			Γ	
	contributions?					32a		<u>X</u>
b	If "Yes," describe in Part II.							
33	If the organization did not report an amount in	column (c) f	or a type of prope	rty for which column (a) is ch	ecked,			
	describe in Part II.							

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2011)

132141 01-23-12

SCHEDULE O (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service	-EZ	OMB No. 1545-0047 2011 Open to Public Inspection				
Name of the organizatio	n ALIVE!, INC.		identification number 914017			
FORM 990, PA	RT I, LINE 1, DESCRIPTION OF ORGANIZATION MIS	SION:				
EMERGENCY SI	TUATIONS OR LONGER TERM NEEDS BECOME CAPABLE	OF ASS	UMING			
SELF-RELIANT	ROLES IN THE COMMUNITY. ALIVE! IS A COALITIO	N OF 4	1 MEMBER			
FAITH CONGRE	FAITH CONGREGATIONS AND OPERATES ITS MANY PROGRAMS LARGELY WITH THE					
HELP OF HUNDREDS OF VOLUNTEERS. IT SERVES THOUSANDS OF ALEXANDRIANS						
ANNUALLY WITH SHELTER; LOW-COST PRESCHOOL AND DAY-CARE; AND FINANCIAL						
ASSISTANCE, FOOD, FURNITURE AND HOUSEWARES.						

FORM 990, PART VI, SECTION A, LINE 2: BOARD MEMBERS CATHY THOMPSON AND LARRY THOMPSON ARE RELATED.

FORM 990, PART VI, SECTION A, LINE 7A: ALIVE!'S MEMBERS ARE ENTITLED TO SELECT A REPRESENTATIVE TO SERVE ON THE ALIVE! BOARD OF DIRECTORS. HOWEVER, NOT ALL ELECT TO SELECT A REPRESENTATIVE.

FORM 990, PART VI, SECTION B, LINE 11: ALIVE!'S PRESIDENT, AUDIT COMMITTEE CHAIR AND EXECUTIVE DIRECTOR WILL REVIEW THE FORM 990 ON BEHALF OF THE BOARD.

FORM 990, PART VI, SECTION B, LINE 12C: OFFICERS/DIRECTORS/TRUSTEES ARE REQUIRED TO DISCLOSE POTENTIAL CONFLICT. ALIVE! MANAGEMENT AND PRESIDENT REVIEW ANNUAL CONFLICT OF INTEREST DISCLOSURES TO ENSURE CONFLICTS ARE RESOLVED.

 FORM 990, PART VI, SECTION B, LINE 15A: COMPENSATION FOR THE EXECUTIVE

 DIRECTOR IS DETERMINED BY THE ALIVE! PRESIDENT, VICE PRESIDENT AND

 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

 Schedule O (Form 990 or 990-EZ) (2011)

 34

 08240513 756386 10640.0

 2011.05070 ALIVE!, INC.

Schedule O (Form 990 or 990-EZ) (2011))
--	---

Name of the organization

ALIVE!, INC.

PERSONNEL COMMITTEE CHAIR.

FORM 990, PART VI, SECTION C, LINE 18: THE ORGANIZATION'S FINANCIAL

STATEMENTS, GOVERNING DOCUMENTS, AND CONFLICT OF INTEREST POLICY ARE

AVAILABLE IN THE ALIVE! OFFICE.

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S FINANCIAL

STATEMENTS, GOVERNING DOCUMENTS, AND CONFLICT OF INTEREST POLICY ARE

AVAILABLE IN THE ALIVE! OFFICE.

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

NET UNREALIZED GAINS ON INVESTMENTS:

2,101.

NO CHANGES FROM PRIOR YEAR. THE ALIVE! AUDIT COMMITTEE WAS ESTABLISHED

AS A COMMITTEE OF THE BOARD ON NOVEMBER 10, 2009.

If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and check this box

Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Part II	re filing for an Automatic 3-Month Extension, com Additional (Not Automatic) 3-Month			nal (no c	opies need	ed).	
			, ,		•	e instructions	
Type or print						number (EIN) or	
File by the due date for	ALIVE!, INC.				X 54-0914017		
filing your return. See	Number, street, and room or suite no. If a P.O. box 2723 KING STREET	x, see instruc	tions.	Social se	ecurity number	(SSN)	
instructions.	City, town or post office, state, and ZIP code. For ALEXANDRIA, VA 22302	a foreign ado	Iress, see instructions.				
Enter the	Return code for the return that this application is for	(file a separa	te application for each return)			01	
Applicatio	on	Return	Application			Return	
Is For		Code	Is For			Code	
Form 990		01					
Form 990-	BL	02	Form 1041-A			08	
Form 990-	EZ	01	Form 4720			09	
Form 990-	PF	04	Form 5227			10	
Form 990-	T (sec. 401(a) or 408(a) trust)	05	Form 6069			11	
Form 990-	T (trust other than above)	06	Form 8870			12	
STOP! Do	not complete Part II if you were not already gran	ted an autor	natic 3-month extension on a prev	viously file	ed Form 8868	•	
Teleph If the o	oks are in the care of \blacktriangleright 2723 KING STR one No. \blacktriangleright 703-837-9321 rganization does not have an office or place of busin s for a Group Return, enter the organization's four di \Box . If it is for part of the group, check this box \blacktriangleright	ess in the Ur git Group Exe	FAX No. ▶	f this is fo	or the whole gr		
4 I rec	uest an additional 3-month extension of time until		15, 2013				
5 For	calendar year, or other tax year beginning	<u>JUL 1</u>	, 2011 , and endin	g_JUN	r 30, 20	12	
6 If th	e tax year entered in line 5 is for less than 12 months Change in accounting period	s, check reas	on:	— Final r	return		
	e in detail why you need the extension DITIONAL TIME IS NEEDED TO	PREPA	RE A COMPLETE AND	ACCUR	ATE TAX		
RE	TURN.						
8a If th	is application is for Form 990-BL, 990-PF, 990-T, 472	20, or 6069, e	nter the tentative tax, less any				
	refundable credits. See instructions.			8a	\$	0.	
b If th	is application is for Form 990-PF, 990-T, 4720, or 606	69, enter any	refundable credits and estimated				
	payments made. Include any prior year overpayment	t allowed as a	a credit and any amount paid		4	0	
	viously with Form 8868.			8b	\$	0.	
	ance due. Subtract line 8b from line 8a. Include your		h this form, if required, by using			0	
EFT	PS (Electronic Federal Tax Payment System). See in			80	\$	0.	
Under pena it is true, co	Signature and Verific Ities of perjury, I declare that I have examined this form, inc prect, and complete, and that I am authorized to prepare thi	luding accomp	st be completed for Part II of panying schedules and statements, and to	-	of my knowledge	and belief,	
Signature I		► CPA		Date			

Form 8868 (Rev. 1-2012)

Page 2

123842 01-06-12

	***** THIS IS NOT A FILEABLE COPY *****		
	IRS e-file Signature Authorization	I	OMB No. 1545-1878
Form 8879-EO	for an Exempt Organization		
	For calendar year 2011, or fiscal year beginning $JUL1$, 2011, and ending $JUN30$,20 12	2011
Department of the Treasury	Do not send to the IRS. Keep for your records.		2011
Internal Revenue Service	See instructions.		
Name of exempt organization		Employer	identification number
ALIVE!, INC.		54-0	914017
Name and title of officer			
KENNETH NASER			
EXECUTIVE DIR	ECTOR		
Part I Type of	Return and Return Information (Whole Dollars Only)		
on line 1a, 2a, 3a, 4a, or 5	rn for which you are using this Form 8879-EO and enter the applicable amount, if any, fr a , below, and the amount on that line for the return being filed with this form was blank, ank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicab	then leave	line 1b, 2b, 3b, 4b, or 5b,
1a Form 990 check here	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	1615962
2a Form 990-EZ check he		2b	
3a Form 1120-POL check			
4a Form 990-PF check he			
5a Form 8868 check here			
		•	
Part II Declarat	ion and Signature Authorization of Officer		
electronic return and acco further declare that the am intermediate service provid (a) an acknowledgement of the date of any refund. If a debit) entry to the financia return, and the financial in 1-888-353-4537 no later th processing of the electron payment. I have selected a	I declare that I am an officer of the above organization and that I have examined a copy mpanying schedules and statements and to the best of my knowledge and belief, they nount in Part I above is the amount shown on the copy of the organization's electronic re- der, transmitter, or electronic return originator (ERO) to send the organization's return to f receipt or reason for rejection of the transmission, (b) the reason for any delay in proce- picable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an I institution account indicated in the tax preparation software for payment of the organiz stitution to debit the entry to this account. To revoke a payment, I must contact the U.S an 2 business days prior to the payment (settlement) date. I also authorize the financial ic payment of taxes to receive confidential information necessary to answer inquiries an a personal identification number (PIN) as my signature for the organization's electronic re electronic funds withdrawal.	are true, co eturn. I cons the IRS and essing the r electronic f zation's fede . Treasury F institutions d resolve is	rrect, and complete. I sent to allow my d to receive from the IRS eturn or refund, and (c) funds withdrawal (direct eral taxes owed on this Financial Agent at involved in the sues related to the

Officer's	PIN:	check	one	hox	only

Officer's PIN: check one box only			
X I authorize HALT, BUZAS &	POWELL, LTD.	to ente	er my PIN 14017
	ERO firm name		Enter five numbers, b do not enter all zeros
	tax year 2011 electronically filed return. If regulating charities as part of the IRS Fed, re consent screen.		
.	enter my PIN as my signature on the orga y of the return is being filed with a state ag turn's disclosure consent screen.		
Officer's signature 🕨 ***** THIS IS	S NOT A FILEABLE COPY	*** Date ►	
Part III Certification and Authen	tication		
ERO's EFIN/PIN. Enter your six-digit electronic	filing identification		
number (EFIN) followed by your five-digit self-se	lected PIN.	54166519613 do not enter all zeros	
I certify that the above numeric entry is my PIN confirm that I am submitting this return in accore-file Providers for Business Returns.	, ,	,	
ERO's signature 🕨		Date ▶ 05/13/2	13
	RO Must Retain This Form - See		
Do Not Sub	mit This Form To the IRS Unles	s Requested To Do So	
LHA For Paperwork Reduction Act Notice, s 123051 12-01-11	ee instructions.		Form 8879-EO (2011)
	37		
240513 756386 10640.0	2011.05070 ALIVE!	, INC.	10640_01